

# HMO Reinsurance - Request For Quotation

## Client Specific Information

Name of Reinsured: \_\_\_\_\_

Principal Address: \_\_\_\_\_

Domiciled State (if different): \_\_\_\_\_

Owned/Affiliated Hospitals: \_\_\_\_\_

## Tertiary Network Services

| Service        | DRG             | Name of facility | Contract basis                    |                              |                                  |
|----------------|-----------------|------------------|-----------------------------------|------------------------------|----------------------------------|
|                |                 |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| Transplants:   | 302/480/103/481 |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| Trauma:        | 2/485/486       |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| NICU:          | 385-390         |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| Open heart:    | 75/104-108/110  |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| Tracheotomies: | 483             |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |
| Burns:         | 941-949         |                  | <input type="checkbox"/> Per Diem | <input type="checkbox"/> DRG | <input type="checkbox"/> Charges |

## Non-Tertiary Network Services

Provide a summary of all contracted facilities and contracted rates.

## Historical Cost/Utilization

| Average per diem (Desired) | Current year (projected) | 1 <sup>st</sup> Prior year | 2 <sup>nd</sup> Prior year |
|----------------------------|--------------------------|----------------------------|----------------------------|
| Commercial:                |                          |                            |                            |
| Medicare:                  |                          |                            |                            |
| Medicaid:                  |                          |                            |                            |

| Days per thousand | Current year (projected) | 1 <sup>st</sup> Prior year | 2 <sup>nd</sup> Prior year |
|-------------------|--------------------------|----------------------------|----------------------------|
| Commercial:       |                          |                            |                            |
| Medicare:         |                          |                            |                            |
| Medicaid:         |                          |                            |                            |

## Enrollment

| Enrollment  | Current year (projected) | 1 <sup>st</sup> Prior year | 2 <sup>nd</sup> Prior year |
|-------------|--------------------------|----------------------------|----------------------------|
| Commercial: |                          |                            |                            |
| Medicare:   |                          |                            |                            |
| Medicaid:   |                          |                            |                            |

Please attach three years of monthly breakouts.

## HMO Reinsurance - Request For Quotation

### Medical Management

Describe the mechanism that identifies a Covered Person who requires case management.

Describe the measures used to prevent inpatient hospitalization.

Describe the criteria for providing case management services to members.

Please provide the following contact information:

|                                 | Contact name | Phone number | E-mail address |
|---------------------------------|--------------|--------------|----------------|
| Director of medical management: |              |              |                |
| Utilization review:             |              |              |                |
| Case management:                |              |              |                |
| Transplant network vendor:      |              |              |                |
| Disease management vendor:      |              |              |                |
| Subrogation vendor:             |              |              |                |

### Excess Claim Experience

By member classification, provide claim information in the following format for the prior three years. (Identify each period.)

| Member name | Unique ID # | Diagnosis or ICD-9 | Prognosis | Primary hospital | Dates of service | Total charges | Total paid |
|-------------|-------------|--------------------|-----------|------------------|------------------|---------------|------------|
|             |             |                    |           |                  |                  |               |            |

### Requested Coverage

Hospital Inpatient Services:  Yes  No      Hospital Outpatient Services:  Yes  No

Physician Services:  Yes  No      Conversion Coverage:  Yes  No

Insolvency Coverage:  Yes  No      If Yes, Limits Required:

Effective Date:      Specific Deductible:

Coinsurance Percentage:

## HMO Reinsurance - Request For Quotation

### Additional Information

Please disclose any material changes to the risk in the most recent 12 months that the underwriter should note, i.e. changes to policy benefits, networks utilized, changes in contracting information, etc.

---

---

---

---

---

---

---

---

---

---

### Documents To Attach With This Form

- provider contracts
- membership service agreements
- last annual NAIC financial state and most recent quarterly filing
- claims information by membership type (prior four years)
- enrollment information by membership type (prior four years)
- historical and current average cost per day x days per thousand by membership type

### Broker of Record

Broker of Record:  Yes  No If yes, number of years as BOR: \_\_\_\_\_

Date Quotation Due: \_\_\_\_\_

Broker Commission (expiring): \_\_\_\_\_

Broker Commission (requested): \_\_\_\_\_

## HMO Reinsurance - Request For Quotation

---

### Signature

The proposal will be based upon information transmitted with this form. The undersigned warrants that he or she has made a diligent effort to verify this information and that, to the best of his or her knowledge and belief, this information accurately represents the facts, and no requested information has been omitted or altered.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

### Confidentiality

This document and any attachments are confidential and also may be privileged. If you are not the named recipient, or have otherwise received this document in error, please notify the sender immediately, delete the document, and do not disclose its attachments to any other person, use them for any purpose, or store or copy them in any medium. Thank you for your assistance.

PartnerRe America Insurance Company

199 Fremont Street, 11th Floor • San Francisco, California 94105 • Tel. 1 415 354 1551 • Fax. 1 415 354 1590 • www.PartnerRe.com • underwritinghealth@partnerre.com